

SkyTeam and Sabre launch industry-first technology to simplify booking of Round the World fares

Agents and airlines will save time and money selling Skyteam's Round the World itineraries

SOUTHLAKE, Texas, March 26, 2015 /PRNewswire/ -- <u>Sabre Corporation</u> (NASDAQ: SABR), a global technology provider to the travel and tourism industry, has become the first marketplace to offer automated Round the World (RTW) and Circle Trip (CT) airfares - those that start and end in the same destination, but include more than one stop-over.



Developed in collaboration with global airline alliance, SkyTeam, and Airline Tariff Publishing Company (ATPCO), the new industry standard for purchasing RTW and CT fares helps reduce administrative costs associated with updating and managing RTW products.

Until now, when booking multi-destination RTW itineraries for travelers, agents had to manually add up the prices of each segment of a passenger's journey. New Sabre technology automates this process, providing a complete fare price to the agent for the passenger's entire journey. Agencies will also benefit from reduced Agency Debit Memo costs (ADMs), sent by airlines when there is a discrepancy between the fare offered and the airline's published price. This new capability will be immediately available for SkyTeam's Go Round the World (RTW) and Go Round Asia & Southwest Pacific fares.

"Booking RTW tickets has been a pain-point for airlines and agencies for some time, and a challenge we have been eager to help solve," said Wade Jones, Sabre senior vice president of Marketing. "Using our latest technology and working alongside ATPCO and SkyTeam, Sabre has established a new industry standard for purchasing RTW itineraries that makes it easier and more efficient for everyone involved. SkyTeam is a great first alliance to have on board and we fully expect this new standard to drive more RTW fares for carriers."

"Building an industry-approved, standardized framework for automated RTW fares has been much needed for some time, and that is why we are delighted to be working with Sabre to make this a reality," said Mauro Oretti, vice president - Sales & Marketing for SkyTeam. "We are proud to be the first alliance to automate these types of fares for agents using the Sabre GDS. We know that our partners in the travel agent community appreciate automated faring, especially on tickets such as these, which is why we are pleased to make this a reality."

About Sabre Corporation

Sabre[®] Corporation is a leading technology provider to the global travel and tourism industry. Sabre's software, data, mobile and distribution solutions are used by hundreds of airlines and thousands of hotel properties to manage critical operations, including passenger and guest reservations, revenue management, flight, network and crew management. Sabre also operates a leading global travel marketplace, which processes more than \$110 billion of estimated travel spend annually by connecting travel buyers and suppliers. Headquartered in Southlake, Texas, USA, Sabre operates offices in approximately 60 countries around the world.

About SkyTeam

SkyTeam is the global airline alliance with **20** member airlines working together to offer seamless travel on an extensive global network. From top hubs around the world, SkyTeam members provide reliable and comfortable journeys to over 1,050 destinations. SkyTeam customers can unwind in 516 lounges as they travel, earn and redeem Frequent Flyer Miles. SkyTeam Elite Plus customers are eligible for SkyPriority services. The **20** members are: Aeroflot, Aerolíneas Argentinas, Aeroméxico, Air Europa, Air France, Alitalia, China Airlines, China Eastern, China Southern, Czech Airlines, Delta Air Lines, Garuda Indonesia, Kenya Airways, KLM Royal Dutch Airlines, Korean Air, Middle East Airlines, Saudia, TAROM, Vietnam Airlines and Xiamen Airlines. SkyTeam welcomes 612 million customers each year on more than **16,320** daily flights to **1,052** destinations in **177** countries. www.skyteam.com/www.facebook.com/skyteam/www.youtube.com/user/skyteam

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