



May 27, 2014

Sabre now selling Iberia's pre-paid bags

Sabre travel marketplace provides seamless, efficient booking of airline's ancillaries

SOUTHLAKE, Texas, May 27, 2014 /PRNewswire/ -- Sabre Corporation (NASDAQ:SABR), a global technology provider to the travel and tourism industry, is now selling Iberia's pre-paid bags in the Sabre global distribution system.



Iberia plans to sell pre-reserved seats in Sabre during the coming months.

Shelly Terry, vice president of Supplier Merchandising for Sabre Travel Network, said the sale of ancillaries, such as pre-paid bags, continues to be a valuable revenue stream for airlines and provides travelers with more choices for their flight experience.

"Sabre has been investing in technology to support airlines' merchandising strategies for many years," Terry said. "The Sabre travel marketplace provides an invaluable platform for airlines to market and sell their products, and for agents to best serve leisure and business travelers."

The sale of ancillaries through the Sabre travel marketplace generates important cost savings for both agencies and airlines. By using one platform to sell multiple products, an airline can significantly reduce its IT costs. Additionally, travel consultants can improve their efficiency and customer service levels by shopping and booking airline ancillaries within Sabre.

"Iberia's decision to merchandise its ancillaries in Sabre shows the airline's long-term commitment to an open marketplace for air travel, which benefits airlines, agencies, travel managers and travelers, ensuring travel shopping remains competitive, transparent and easy," Terry said.

Iberia joins a growing list of airlines, including Air France-KLM, Qantas, Etihad, Virgin Australia, Finnair, Air New Zealand, Alitalia, Brussels Airlines, Aegean, Aeromexico, easyJet, Lufthansa and US Airways, that have chosen to offer ancillary services and bundled fares through Sabre's travel marketplace and travel agencies.

Sabre® is a leading technology provider to the global travel and tourism industry. Sabre's software, data, mobile and distribution solutions are used by hundreds of airlines and thousands of hotel properties to manage critical operations, such as passenger and guest reservations, revenue management, and flight, network and crew management. Sabre also operates a leading global travel marketplace, processing over \$100 billion of estimated travel spend in 2013 by connecting travel suppliers to their most valued customers, the business traveler. Headquartered in Southlake, Texas, USA, Sabre operates offices in approximately 60 countries around the world.

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