Reimagining the Business of Travel

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Sabre: Reimagining the business of travel

Global travel technology leader across retailing, distribution and fulfillment

Highly recurring revenue driven by travel events, support by growth at a multiple of GDP over many decades

Proven global scale and reach and innovative, industry-leading solutions

Completing the evolution of our technology to deliver **the world's most advanced travel platform**

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Our businesses enable retailing, distribution and fulfillment of travel across the entire ecosystem

Travel Network

$2,550M

2017 Revenue

Efficient two-sided marketplace connecting hundreds of thousands of travel sellers to billions of leisure and corporate travel buyers

Airline Solutions

$816M

2017 Revenue

Used by 225 airlines to power reservations, commercial and operational solutions, data and analytics, and more

Hospitality Solutions

$258M

2017 Revenue

Provide distribution, operations and marketing solutions to the hotel industry at 39,000+ properties worldwide

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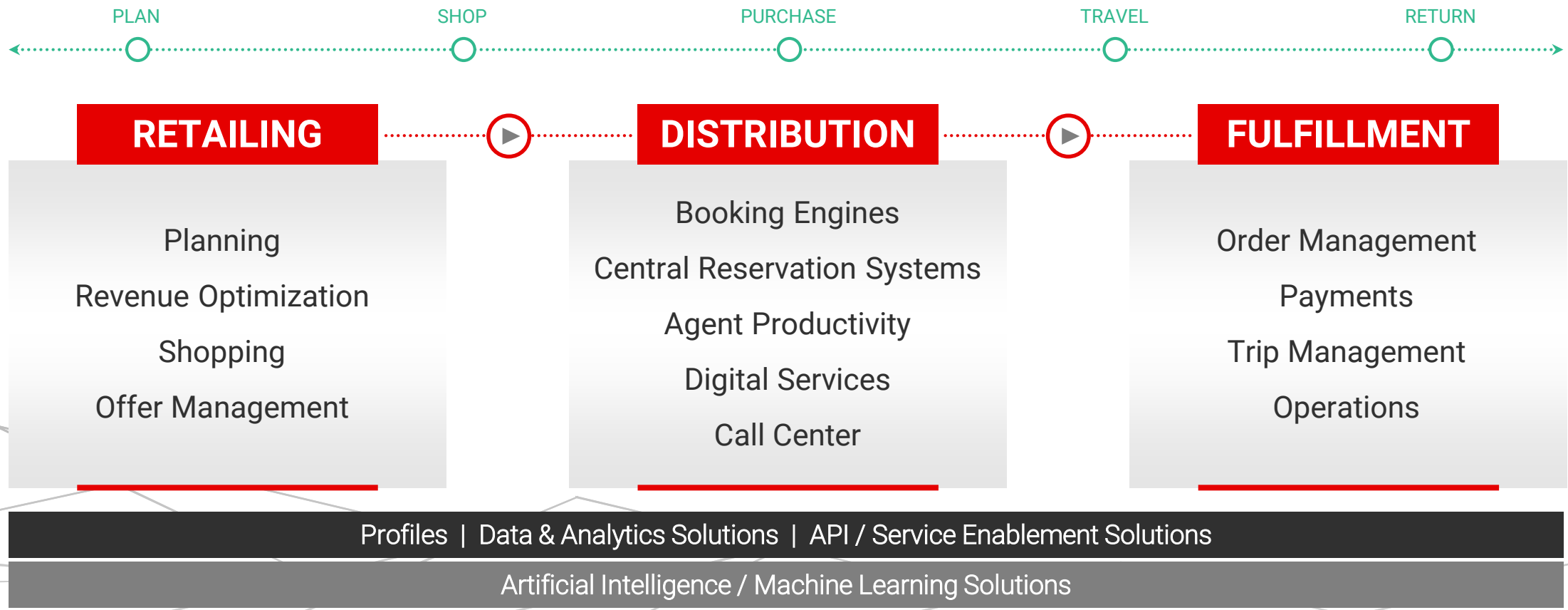
Mission critical tech platform for the travel industry

>95% of total Sabre revenue tied to retailing, distribution and fulfillment of travel



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Airline Solutions

The future for airlines

$5B
Airline Solutions total addressable market

4.5%
Global annual air traffic growth

2x
World fleet size – 35K new planes by 2038

3x
Crew – 800K new crew members by 2038

Sources: Airbus Global Market Forecast, Ideaworks, Statista, IATA Economics
Boeing Commercial Aviation Market Forecast 2017-2036

Global scale and reach

$816M
Revenue in 2017

772M
Passengers boarded via SabreSonic reservations, up 6% year-over-year on a consistent carrier basis

93%
of revenue recurring

59%
of revenue outside North America

#1
Global share in crew management and planning and scheduling

Only
Industry's only airline-specific business intelligence platform

All figures from 2017

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A product portfolio that meets customer needs

Commercial Solutions

AirVision Suite

- Data & Analytics
- Network Planning & Scheduling
- Pricing & Revenue Management
- Sales & Revenue Analysis

$1.5B TAM

SabreSonic Suite

- Reservations
- Departure Control
- Customer Centric Retailing

$2.4B TAM

Operations Solutions

AirCentre Suite

- Flight Management
- Crew Management
- Operations Management
- Recovery
- Airport Resource Management

$1B TAM

Current Airline Solutions addressable market $5B

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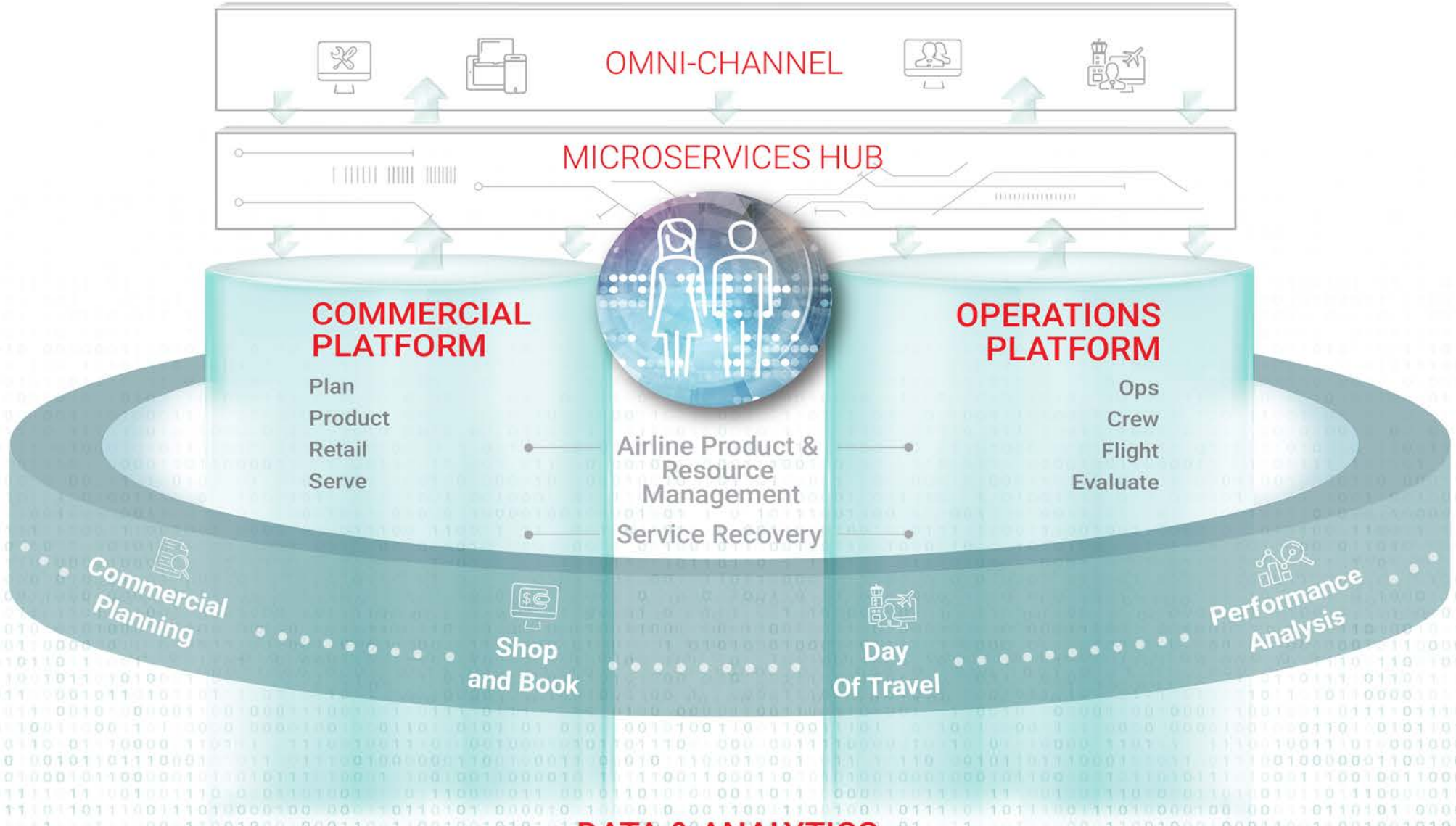
Strategic innovation across the portfolio



Our Digital Airline Commercial Platform is the only platform in the industry that enables end-to-end personalized retailing

SabreSonic 4.0

Reimagined agent and customer interfaces

Consistent experience across channels

Ultra-fast shopping

Intelligent offers

AirVision 4.0

Advanced schedule reliability

Integration across planning

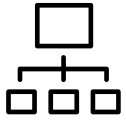
Dynamic pricing

Actionable insights and closed loop analytics

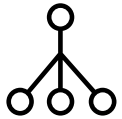
Airline Solutions: Playing to win

Nurture a valuable customer base in a growing market

Expand wallet share through cross-sell and upsell of current portfolio

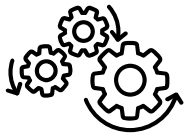


Capture new market opportunity in retailing with new commercial platform



Unified approach to drive new distribution opportunities

Penetrate competitive spaces with industry-leading and differentiated solutions



Capitalize on operations renewal cycle to accelerate growth

Improve customer satisfaction via state-of-art tools and expanded global care operations

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