



Sabre Hospitality Solutions announces Business Travel Services suite, with InterContinental Hotels Group® as one of its first adopters

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New, consolidated corporate hotel booking solution will offer three powerful tools in one place

SOUTHLAKE, Texas, Aug. 14, 2018 /PRNewswire/ -- Sabre Corporation (NASDAQ: SABR) today announced Business Travel Services, the new consolidated solution suite from Sabre Hospitality Solutions that will offer hoteliers easy-to-use tools with time-saving automations and simplified processes; access to industry insights and expert guidance; and unlimited access to travel management companies and consortia partners – all in one place. [InterContinental Hotels Group®](#) (IHG) will be one of the first hotel companies to use the new solution, and IHG's feedback will further shape the future of the tool.

The consolidated Business Travel Services solution suite will consist of three historically separate elements that connect both sides of the corporate market:

- **Nexus platform:** A system of record for hotel groups, used to manage all corporate contracts, sales performance and planning across teams and properties.
- **Sabre Hotel RFP:** An exclusive lead-generation tool that manages corporate business travel for more than 2,700 of the most traveled companies in the world. Corporate travel buyers make bids for properties to accept.
- **Consortia Services:** A tool that provides access and services to hotels looking to complete submissions to the top 30 consortia programs.

"As we listened to customers, it was clear there was a need for a more holistic approach to corporate hotel bookings," said **Clinton Anderson, president of Sabre Hospitality Solutions**. "By combining our existing offerings and collaborating with IHG to further develop this solution suite, we will provide hoteliers, from enterprise to independent, the opportunity to make their rates available to a much broader audience."

"IHG has a long history of digital and technological innovation - and we're currently rolling out our own hotel management tool, IHG Concerto, which allows us to partner with a range of solution providers. So, choosing to work with Sabre as an early adopter of their new Business Travel Services solution suite will ensure we can make all the benefits of IHG Concerto available to consortia and corporate travel partners too," said **Derek DeCross, SVP Global Sales, IHG**. "Together we will be able to provide a more seamless service to customers and guests, designed to enhance usability, satisfaction, loyalty and revenue. As one of the first companies to use Sabre's consolidated solution suite, we look forward to providing input to Sabre to influence the corporate booking space moving forward."

Business Travel Services will be available to hoteliers of all sizes in Summer 2019.

About Sabre

Sabre Corporation is the leading technology provider to the global travel industry. Sabre's software, data, mobile and distribution solutions are used by hundreds of airlines and thousands of hotel properties to manage critical operations, including passenger and guest reservations, revenue management, flight, network and crew management. Sabre also operates a leading global travel marketplace, which processes more than US\$120 billion of global travel spend annually by connecting travel buyers and suppliers. Headquartered in Southlake, Texas, USA, Sabre serves customers in more than 160 countries around the world.

About IHG

[IHG® \(InterContinental Hotels Group\)](#) is a global organisation with a broad portfolio of hotel brands, including [Regent Hotels & Resorts](#), [InterContinental® Hotels & Resorts](#), [Kimpton® Hotels & Restaurants](#), [Hotel Indigo®](#), [EVEN® Hotels](#), [HUALUXE® Hotels and Resorts](#), [Crowne Plaza® Hotels & Resorts](#), [voco™ Hotels](#), [Holiday Inn®](#), [Holiday Inn Express®](#), [Holiday Inn Club Vacations®](#), [Holiday Inn Resort®](#), [avid™ hotels](#), [Staybridge Suites®](#) and [Candlewood Suites®](#).

IHG franchises, leases, manages or owns more than 5,400 hotels and 810,000 guest rooms in almost 100 countries, with nearly 1,800 hotels in its development pipeline. IHG also manages [IHG® Rewards Club](#), our global loyalty programme, which has more than 100 million enrolled members.

[InterContinental Hotels Group PLC](#) is the Group's holding company and is incorporated in Great Britain and registered in England and Wales. More than 375,000 people work across IHG's hotels and corporate offices globally.

Visit www.ihg.com for hotel information and reservations and www.ihgrewardsclub.com for more on IHG Rewards Club. For our latest news, visit: www.ihgplc.com/media and follow us on social media at: www.twitter.com/ihg, www.facebook.com/ihg and www.youtube.com/ihgplc.

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